



# MEXCENTRIX

Strategic guidance for low risk manufacturing in México



## About MEXCENTRIX

Strategic guidance

Shared business service

Low risk manufacturing  
in Mexico

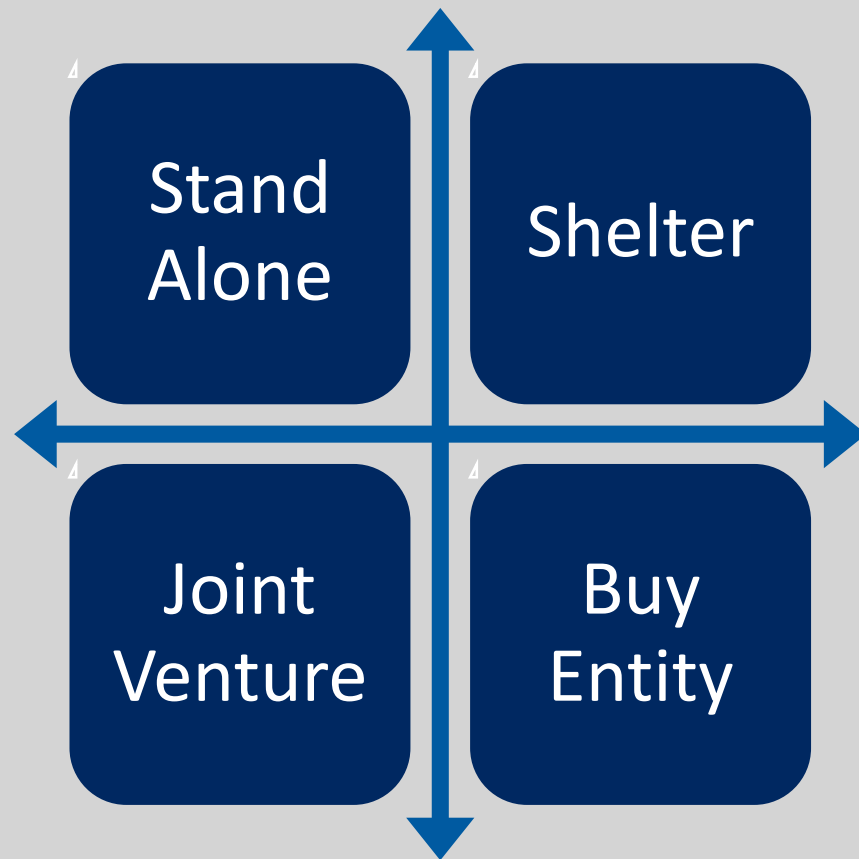
Our services include:



\*100% guaranteed.

\* High quality and trust-worthy services.

## Operating in Mexico



## Operating in Mexico

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It is not  
difficult

It is  
**DIFFERENT**

- Tax Law
- Labor Law
- Foreign Trade Compliance
- Federal / State / Municipal Laws
- Local Software (ERP/ HR)

# Our Clients Challenges:

Start-up

Running Business



## Tips (Cultural Differences)

Avoid paying for extra hours



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Productivity

Expect Delays

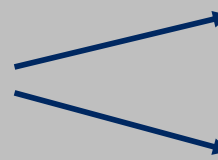


VS.



Translation vs Interpretation

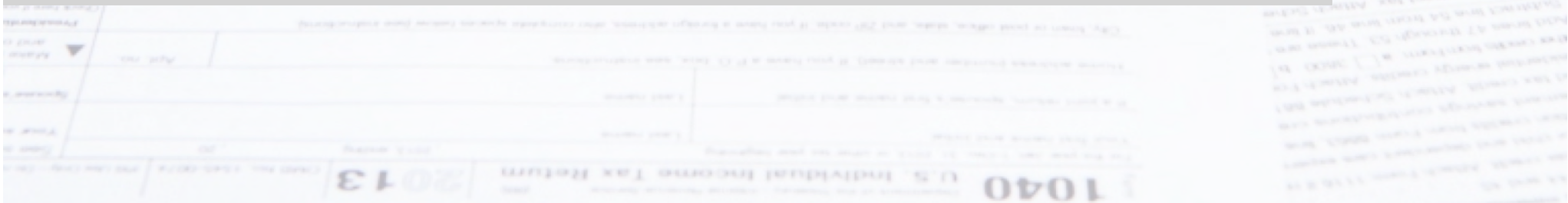
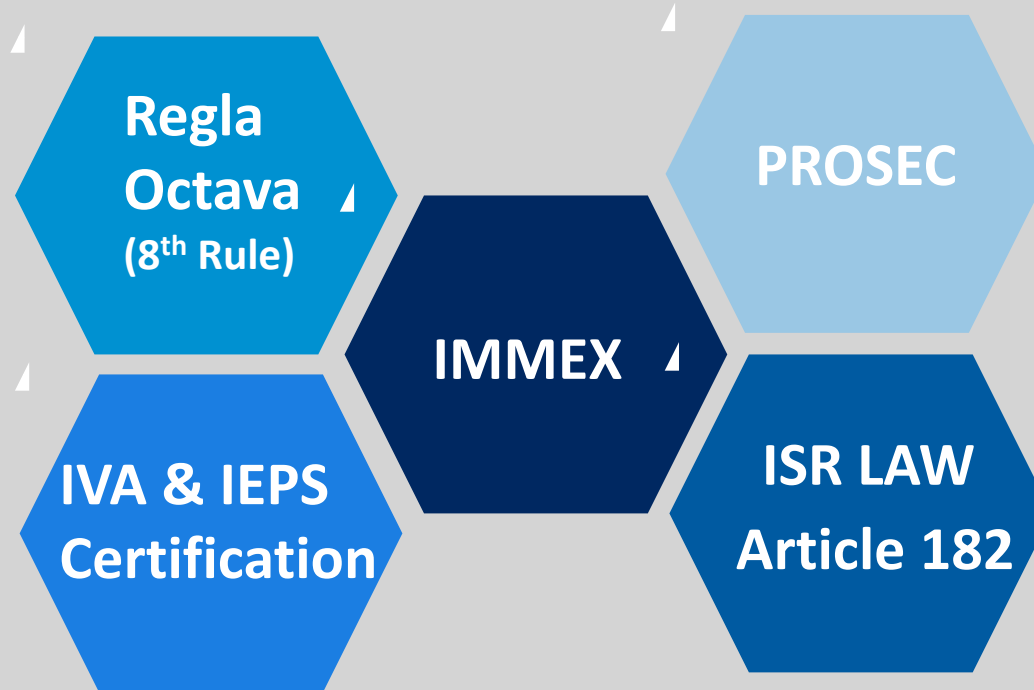
MAÑANA



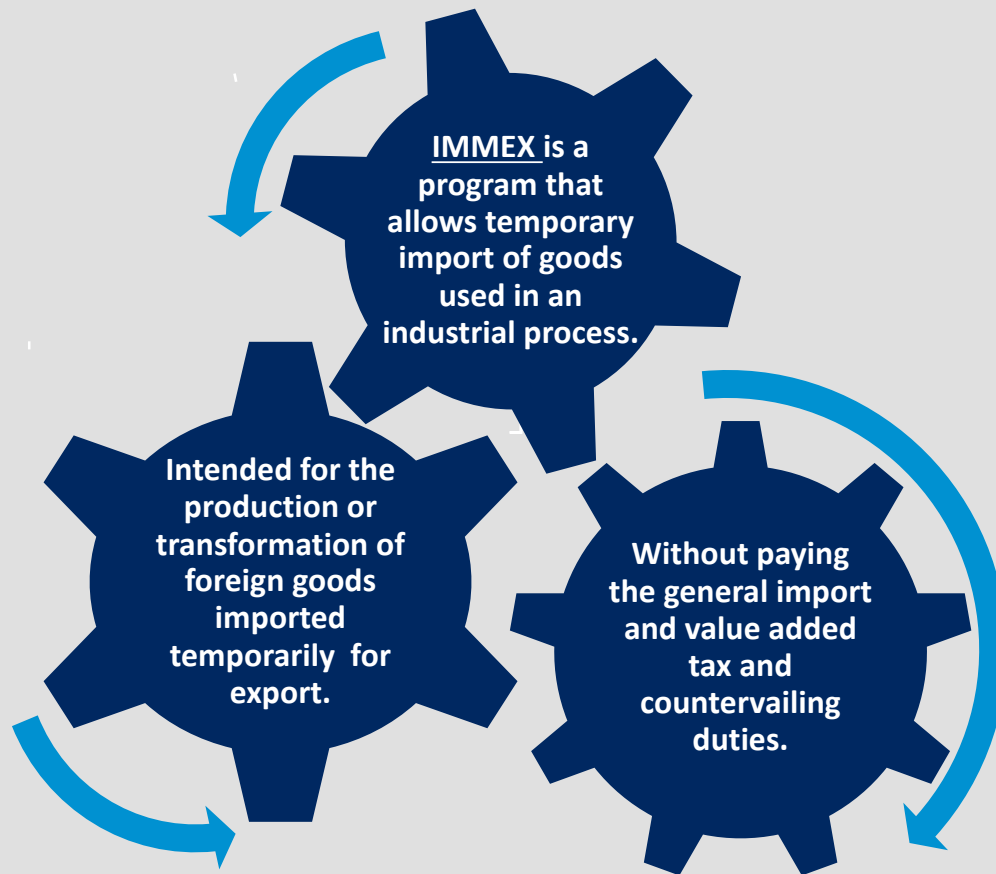
TOMORROW

NOT TODAY

## Use Mexican Programs to Save on Taxes



# Management of IMMEX Program





## Benefits of IMMEX Program:



Import good temporarily without paying import taxes and VAT.



Defer payment of general import tax.



Reduce customs fee (DTA) from 8% to 1.76%.



Ability to create virtual pedimentos between companies registered in the IMMEX program. No need of sending merchandise to the border.



Possibility of purchasing goods from Mexican suppliers with a 0% VAT rate, when goods are physically delivered to the IMMEX company.



Easy access to benefits through Mexcentrix's full management and expertise.

## Government Incentives

Find if you qualify to get benefits from Federal/ State/ Municipal Authorities.  
They will take into account:

- Investment
- Number of Employees
- Local Sources (Product & Services)

## Experience with Japanese Companies

**100% Experience with Japanese Companies.**



Avoidance of high cost mistakes, by consultancy on Mexican business culture.



Successful start up with Japanese companies.



We count with Japanese employees to ensure no restriction regarding language.



Currently providing full service to Japanese clients.



# Why Mexcentrix ?



Strategic input based on years of successful experience.



Can provide the fastest start up possible.



Savings up to 40% in initial stage and up to 20% after start up.



Have the confidence that you will be fully compliant with Mexican laws.

INDEX Partners: Good relationship with Government institutions.



Highly qualified staff: Personnel is trained and updated to regulations



100% Guarantee: We take responsibility of any problem or fine.



Flexibility to choose only required services

Cost savings


Value - Add



# Get Local Advise

## Know How



Back Office Service 

## Know Who



Relationship with Union



Relationship with all authorities



Affiliations with local chambers